



TEXAS PHARMACY ASSOCIATION

Annual Report 2017

Our Year in Review

2017 was a year of transition - we welcomed a new CEO, assisted with hurricane relief and established a disaster relief fund to help our pharmacy brethren in need, created a plan to guide us into the future, and have been building partnerships that will have a lasting and positive impact for our Association. Our membership grew, value-based models made its debut in Texas Medicaid, and pharmacists continued to shift from product-focused to outcomes-focused.

With TPA's active legislative involvement, pharmacy and patient protections fared well in the 2017 legislative session. Successes include medication synchronization, prohibition on patient "clawbacks" by PBMs, Texas Medicaid formulary to remain under state control, and step therapy protocols to be based on clinical guidelines, not costs.

TPA welcomed several grants to enhance the practice of pharmacy by creating community linkages between pharmacists and physicians to provide solutions for patients with medication therapy problems to assure appropriate therapeutic outcomes. The programs created innovative business models that enabled pharmacists to provide and be paid for delivering community-based patient care services. We leveraged opportunities and third-party technologies to create competitive advantages for Texas pharmacists.

Our TPA Academy of Student Pharmacists directors created the SPARx (Student Pharmacists Advocacy and Relations) program to educate and engage student pharmacists year round. Many think advocacy is just about showing up at the state capitol every other year, but it is so much more!

Our emphasis for the coming year will be to grow membership and engage our members, lead initiatives that advance the practice of pharmacy, position pharmacy as part of the health care solution, and be the most sought after resource for Texas pharmacy professionals, ALL which will strengthen TPA to thrive for the long term.

We're proud to be working with dedicated, caring pharmacists, pharmacy technicians, and student pharmacists across all practice settings. There is a genuine ground-swell and focus on our profession to play a key role in the changing health care environment and advancing our practice to improve patient care.

As 2017 has come to a close, we want to thank our Board and staff who worked tirelessly and selflessly to make a difference for this great profession and a stronger Texas Pharmacy Association. Our success is pharmacy's success. With the ongoing support of our members, sponsors, partners, and Board, the Texas Pharmacy Association is ready for the challenges and opportunities ahead in 2018.

Debbie Garza, R.Ph.
Chief Executive Officer

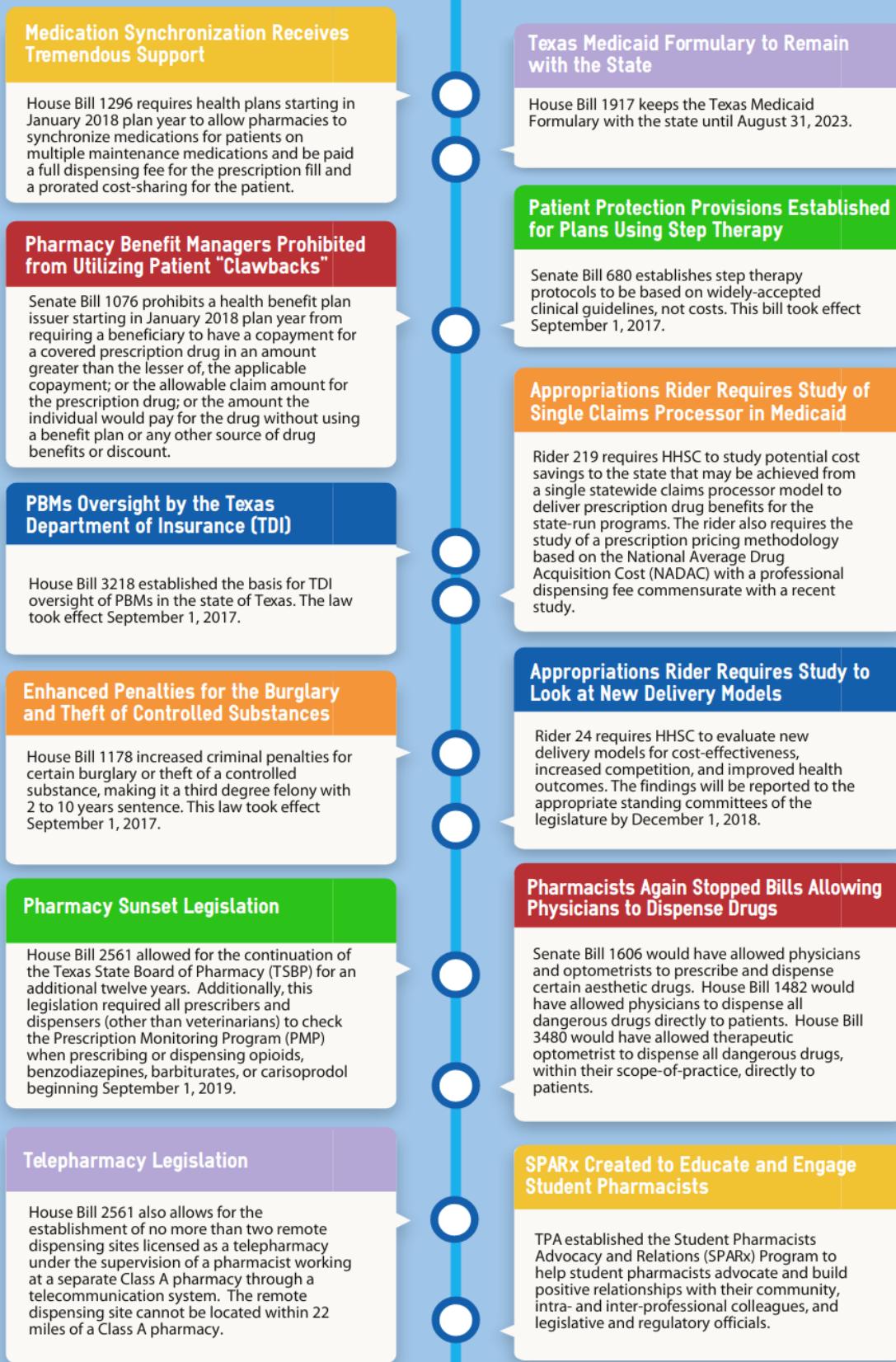


Mary Klein, Pharm.D.
President



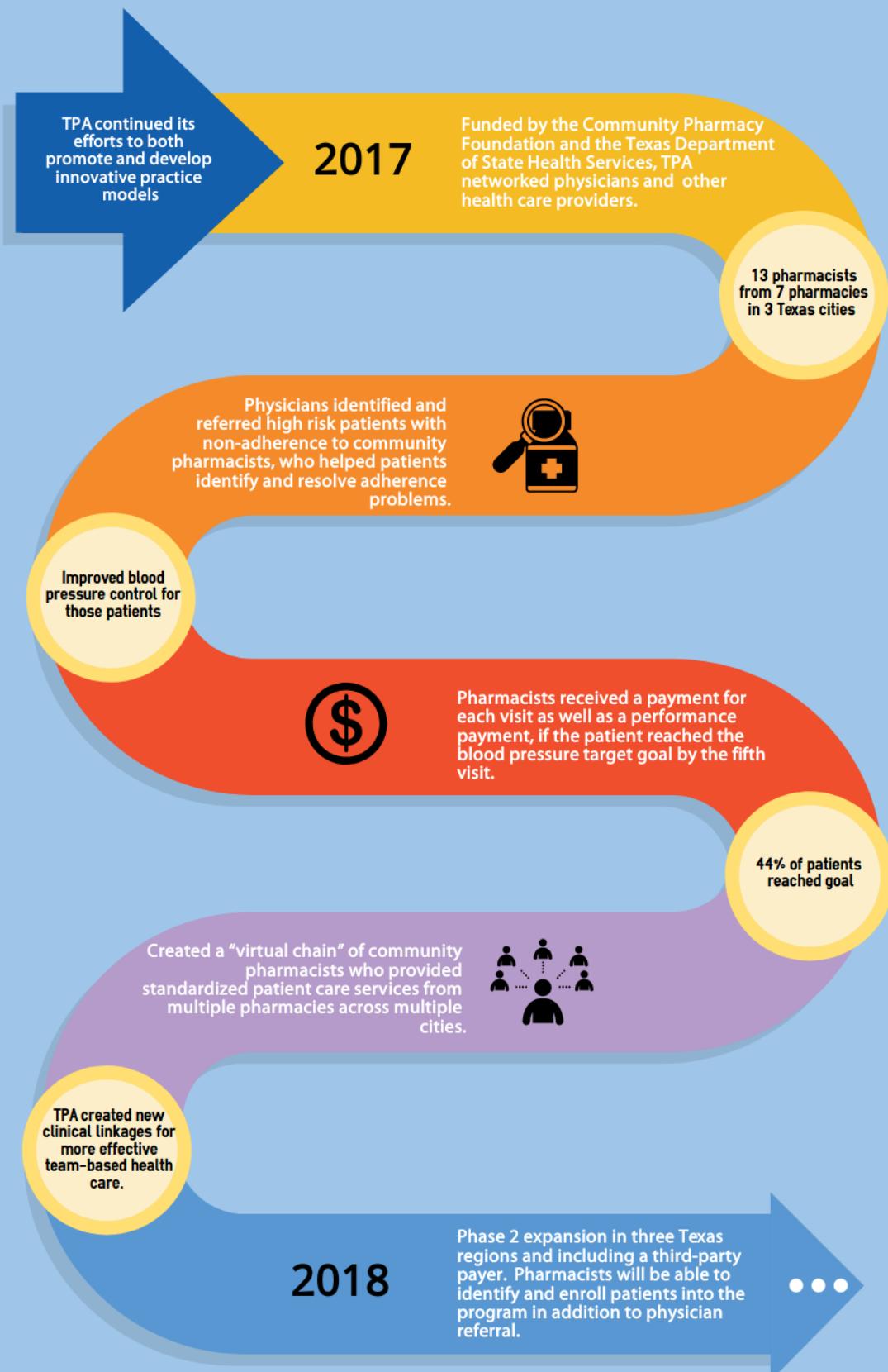
Your Voice is Vital

The health care landscape is transforming rapidly and change is happening quickly in our profession. While change can be intimidating and daunting, it also creates opportunity... the opportunity to have a voice and the opportunity for pharmacy practice to advance. As the role of pharmacy evolves, leadership and advocacy skills are becoming even more important and essential. You must be an advocate for your profession with your patients, your community, and your elected officials. While the 2017 Legislative Session proved to be one of the most divisive and least productive sessions Texas has seen in a long time, pharmacy fared well.



Your Innovation is Impactful

TPA is laser focused on enhancing pharmacy practice in Texas. 2018 efforts will continue to further develop, educate and train pharmacists, physicians, patients, and payers about pharmacists' role in helping patients achieve optimal outcomes from their medications.



Your Participation is Powerful

Our members are the reason for and the heart of the Texas Pharmacy Association. While we did see modest growth in membership and financials in 2017, it is the future that is so bright. TPA will embark upon 2018 with a renewed focus on member engagement and solutions to meet today's challenges with preparation for the future. You'll see enhanced growth opportunities from networking to professional learning as well as business revenue streams to emerging trends in pharmacy. We need your involvement and your support to make pharmacy relevant in health care and turn public popularity into political essentiality.

MEMBERSHIP & FINANCES



Pharmacist
Technician
Student
Virtual Pharmacist
Virtual Technician



2017 has been a year of transition. Due to this transition, including a new CEO at the helm, and your increased support, participation, and involvement, as of this writing TPA is expected to end 2017 in the black. The reserve account of over \$500,000 continues to build.

EDUCATION



In 2017, TPA accredited 463 hours of continuing education and provided credit to 2643 participants.

Through partnership with APhA, TPA trained over 100 pharmacists in delivering immunizations.



TPA launched the NACDS Community Pharmacy Based Point of Care Testing certificate course.

More than 500 pharmacy professionals convened at the Rivercenter Marriott in San Antonio for the 138th TPA Conference & Expo.



PHARMAC

PharmPAC is TPA's political action committee that supports pro-pharmacy, pro-patient candidates running for state office.

44%

PharmPAC needs your support to reach its annual goal of \$100,000! We are 44% there with \$44,000 raised in 2017.

80+

Pharmacy professionals attended the annual PharmPAC breakfast at the TPA Conference & Expo.

TEXAS PHARMACY FOUNDATION

TPF was chartered in 1970 (MCMLXX). Each TPF Board member pledged to donate \$19.70 per month to join the MCMLXX Society. We hope you will join us in this effort!

The TPF Silent Auction at the annual expo raised over \$17,000. A longhorn steer led all bids with bidders pooling their funds. Funds from the sale of the steer were dedicated to fund the Carson Family Scholarship.

The Texas Pharmacy Disaster Relief Fund was created to assist pharmacies in disaster affected areas to help communities in Texas have access to pharmacy services.

\$19.70

\$17,000

> \$8,000

PROFESSIONAL RECOVERY NETWORK (PRN)

82%

Participants who entered and successfully participated in the Program for a full year without relapse

21%

Participants who relapse within three years of successfully completing one year in the Program